

# Ten Reasons to Partner With Singlewire Software

1. **Best-in-class solution for paging and mass notification.** Our engineers have nearly 10 year of experience in designing and customizing our applications to work effectively within existing networks and connect seamlessly with new and emerging technologies.
2. **Proven track record.** Over 2,000 organizations in 35 countries worldwide have successfully implemented our solutions. We have satisfied customers in almost every industry who are happy to share stories their success stories.
3. **Fantastic customer support.** We are here to help. Our in-house support personnel work with customers to resolve any technical issues that may arise. We've also implemented an expansive online knowledge base as a support resource.
4. **ROI on existing infrastructure.** Implementing a Singlewire solution allows organizations to realize the investment they've already made in their IP network infrastructure. Because solutions are managed within the framework of existing IT processes, additional staff is typically not needed to maintain the system.
5. **Project flexibility.** Requirements change throughout the lifecycle of every project. Our solutions are designed to offer options in implementation and operation, fitting the needs of every organization.
6. **Scalability for organizations of every size.** Singlewire solutions fit the needs of a wide spectrum of organizations, including K-12 school districts, major universities, federal government buildings, and the world's largest airports.
7. **Solution icebreaker.** Our products will help you start conversations with your client. Talking about mass notification and intelligent detection will open the door for discussions on Unified Communication, IP speakers, network infrastructure, and physical security, to name a few.
8. **Cisco alignment.** Our products are on the Cisco Global Part List. Selling Singlewire is simple and puts your sales team in full alignment with your partners at Cisco.
9. **Resources you need to sell.** Simply put, we will help you sell. As a Singlewire Partner, you will gain access to sales tools, training, and collateral that will help you engage with your clients. We'll provide you with regular updates on product development and new strategies on how to effectively sell and implement our solutions.
10. **Solutions that work.** We hear it over and over again from our existing clients: our solutions are easy to implement, easy to maintain, and work as designed.