



Three Ways to Partner With Singlewire Software

Singlewire Reseller Program. This program is for any company interested in reselling Singlewire solutions and products. There are two ways to become a Singlewire Reseller. Singlewire products are listed on the Cisco Global Price list. Any partner who is an authorized Cisco Reseller and wants to include Singlewire software in their proposal can simply do so by quoting them under the terms and conditions they have in place with Cisco. After warranty maintenance and additional software solutions that are not listed on Cisco's price list can be resold at the same time. No additional agreements are required. Companies who are not Cisco resellers can still resell Singlewire solutions and products. Provided your firm qualifies, we will provide you with a reseller agreement along with training and skills transfer between Singlewire and your team of engineers and sales associates. We'll help you get off to a fast start selling a select number of Singlewire solutions.

Referral Partner Program. Not interested in reselling software licenses? No problem. Firms that are in a position to simply recommend our software can sign up as a referral partner. This form of partnership will provide an agent / finder's fee payment for any leads that are logged and converted to a sale. No sales cycle, invoicing or accounts receivable. It's clean and simple!

Development Partner Program. Singlewire offers the option of embedding Singlewire technology under the covers in your software application. A simple licensing agreement is required to spell out the terms and conditions of this arrangement.